

The Philippine Feed Milling Industry

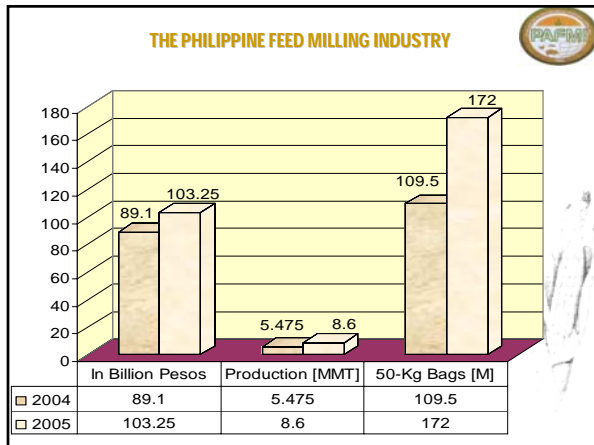



by **Ricardo M. Pinca**
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 Philippine Association of Feed Millers, Inc.

THE PHILIPPINE FEED MILLING INDUSTRY

2005: Php103.25 B

Production of 8.6 MMT
 or about **172 M 50Kg Bags**



THE PHILIPPINE FEED MILLING INDUSTRY

Philippine Agriculture Value Production Jan-Sept, 2003-2004

Sub-Sector	In Billion Pesos			Growth Rate	
	2002	2003	2004	02-'03	03-'04
AGRICULTURE	440.94	468.03	557.87	6.14	19.19
Crops	216.76	231.36	273.75	6.74	18.32
Livestock	79.06	82.34	102.32	4.15	24.26
Poultry	60.63	65.63	78.3	8.25	19.29
Fisheries	84.49	88.7	103.5	4.97	16.69

*** Livestock & Agriculture accounts for 32% of total value of agriculture production

THE PHILIPPINE FEED MILLING INDUSTRY

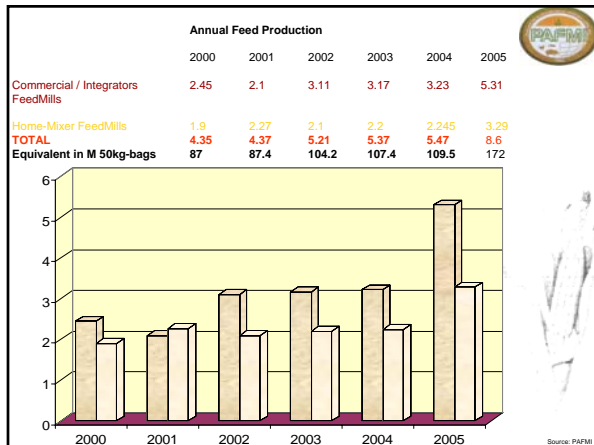
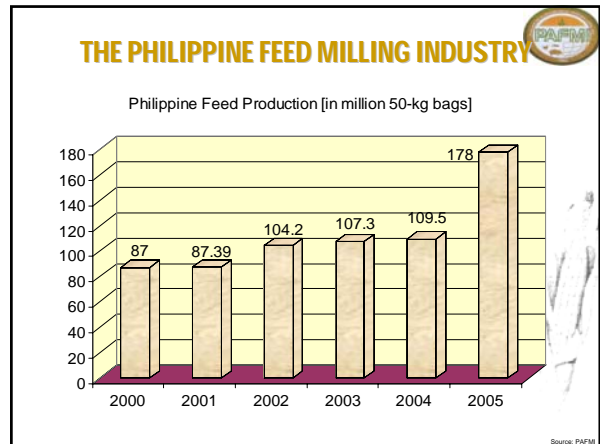
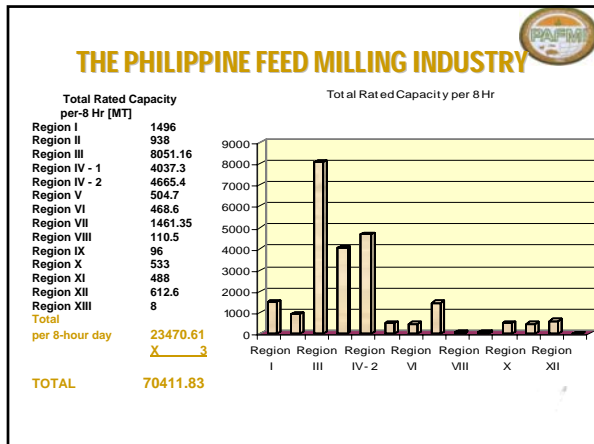
- **P103.25 billion business**
- **697 Registered Mills**
 - 140 Commercial Millers
 - 236 Integrators
 - 321 Homemixers

THE PHILIPPINE FEED MILLING INDUSTRY

Geographical Distribution of Mills

Luzon	73.93
Visayas	12.15
Mindanao	13.92

Mill Distribution in the Philippines



Capacity Utilization of Commercial & Home-Mixer FeedMills

FEEDMILL GROUP	2000 Production		Rated Capacity		Percent Utilization
	Share	M 50kg.-bags	# of FeedMill	Annually	
Commercial & Integrated FeedMills	56%	49	376	115	43%
Home-mixer FeedMills	44%	38	321	70	54%

Source: PAFM

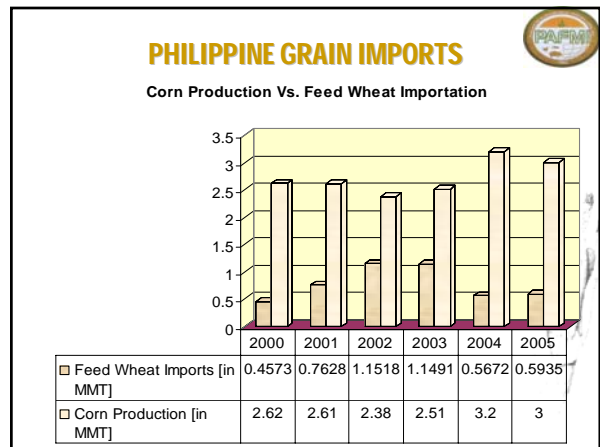
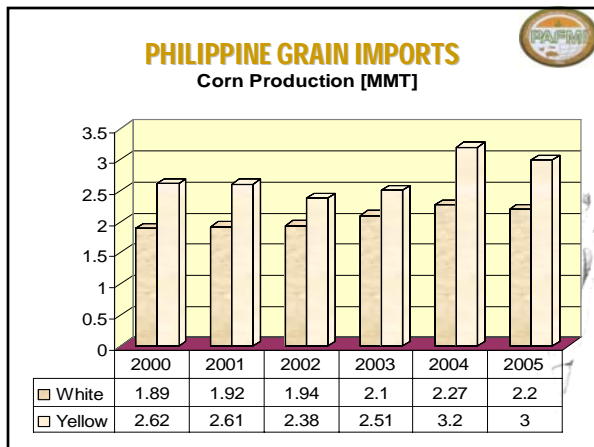
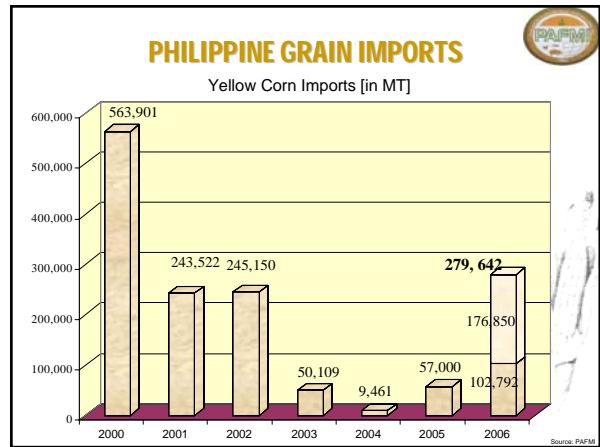
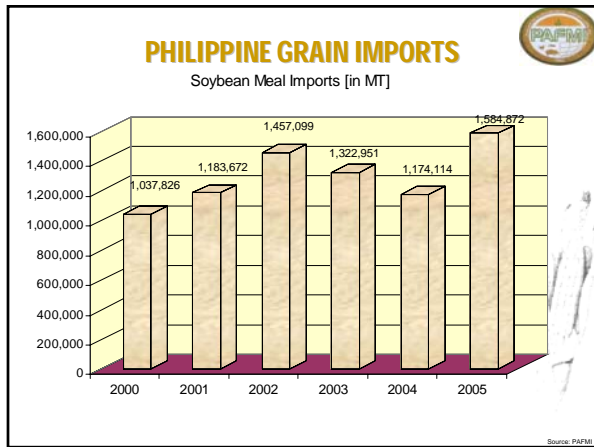
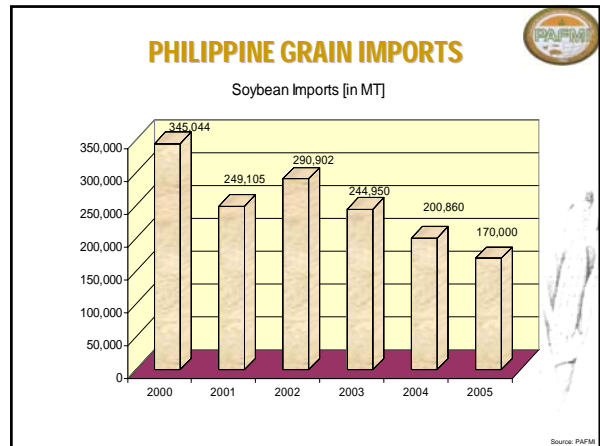
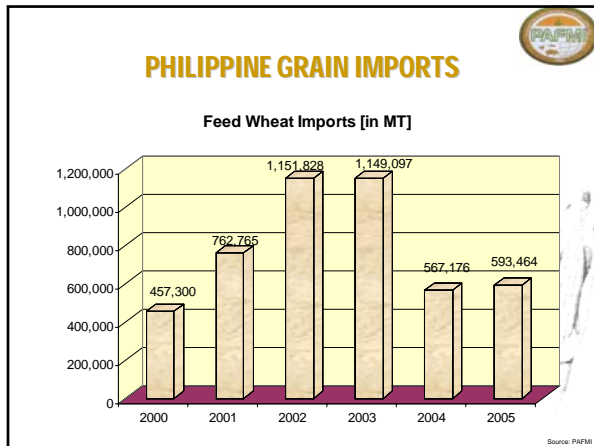
TOP 10 Registered Feedmillers Based on Capacity

Name of Company	Daily Capacity [MT]
San Miguel Foods	3229
Cargill Philippines	1760
Swift Foods	1612
General Milling Corporation	1520
Vitarich Corporation	1387
Tyson Agro-Ventures	800
Sun Jin Philippines	760
Foremost Farms	720
Universal Robina Corporation	598
Grain Handlers	450

Source: PAFM

PHILIPPINE FEED GRAIN IMPORTS

Source: PAFM






ISSUES CONCERNING CORN



1.) Low Productivity

- Average Yellow Corn production in 2005 is 3.16 MT/hectare
 - Average Yellow Corn production in 2004 is 3.3 MT/hectare
 - US Production is 8 MT/hectare
 - China Production is 5 MT/hectare
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2.) Inadequate Post-Production Facilities

- Post Production loss of 30%

3.) Lack of Farmer Selling Power

- Middleman makes the money

4.) Backward Technology

- Still dependent on the Carabao
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THANK YOU!!

